Important Dates

September 30
Deadline to apply for insurance or make changes to existing policies (barley and wheat)

March 15
Deadline to apply for insurance or make changes to existing policies (oats)

May 10
Final planting date (oats)

May 31
Acreage reporting deadline (oats)

October 1
Premium billing (oats)

October 20
Final planting date (barley)

October 31
Final planting date (wheat)

November 15
Acreage reporting deadline (barley and wheat)

July 1
Premium billing (barley and wheat)

Remember, to be eligible for the federal crop disaster program SURE, each crop on the farm must be insured or have NAP coverage from FSA (some exceptions apply). Higher coverage levels translate to higher SURE guarantees!

For more information or a list of crop insurance agents in New Jersey, call the Garden State Crop Insurance Education Team toll-free at 1-800-308-2449 or visit us on the web at http://salem.rutgers.edu/cropinsurance.
Who Is Eligible?

Small grains include winter barley and wheat, and spring oats.

- **Barley** is insurable in Burlington, Cumberland, Gloucester, Mercer, Middlesex, Monmouth, and Salem Counties.
- **Wheat** is insurable in Burlington, Cumberland, Gloucester, Hunterdon, Mercer, Middlesex, Monmouth, Salem, Somerset, and Warren Counties.
- **Oats** are insurable in Hunterdon, Somerset, Sussex, and Warren Counties.

Small grains must be grown for harvest as grain and cannot be interplanted with another crop, planted into an established grass or legume, or planted as a nurse crop.

What Disasters Are Covered?

- Hail
- Wind
- Drought
- Excess Moisture
- Fire
- Insects
- Plant Disease
- Wildlife
- Failure of Irrigation
- Water Supply (if due to insured cause of loss, such as drought)

Exceptions apply; in most cases preventative measures must be in place.

How It Works

Wheat and barley can be insured by yield or by revenue using a new plan called Combo. Oats may only be insured by yield.

Using **Yield Coverage**, your past yield records are averaged together to calculate an Actual Production History (APH) in bushels per acre. You then choose a percentage of your APH to insure, such as 75% of 60 bu./acre (wheat). This provides your yield guarantee, in this case 45 bu./acre. If your actual yield is less than your guarantee (due to an insured cause of loss), then you could receive a loss payment.

**Revenue Coverage** protects both yield and revenue (yield times price). You calculate your APH and choose a coverage level, then multiply by a price to receive a Revenue Guarantee in dollars instead of bushels (i.e. 60 bu./acre x 75% coverage x $5.29/bu. = $238.05/acre guarantee). The price is calculated by Risk Management Agency (RMA) using the futures market once at planting (Projected Price) and again at harvest (Harvest Price). You get the better of the two prices in calculating your revenue guarantee.

After harvest, you multiply your actual yield times the RMA Harvest Price to find your Actual Revenue. If Actual Revenue is lower than Revenue Guarantee due to an insured cause of loss, you could receive a loss payment.

Notes

Ask an insurance agent about aggregating your insurance units into Enterprise Units. In return for the higher risk on your part, you would receive up to 80% premium discount. This way you could buy higher levels of coverage for the same price as lower coverage with optional units.

Decisions, Decisions...

Revenue Coverage with Harvest Price Exclusion works the same as Revenue Coverage, except your Revenue Guarantee is only calculated once using Projected Price. Harvest Price is only used to calculate your Actual Revenue.

Under Combo, Catastrophic Coverage (fixed at 50% coverage, 55% RMA price, costs $300, AKA CAT) is only available using Yield Coverage. All other policies are priced per acre. The closest available to CAT for revenue is Harvest Price Exclusion at 50% coverage, 100% price.