Fresh Market Sweet Corn
New Jersey

Crop Insured
Fresh market sweet corn is insurable if:
- It is planted to be harvested and sold as fresh market sweet corn, including non-irrigated acreage; and
- You have grown sweet corn for commercial sale or participated in managing a sweet corn farming operation in at least 1 of the 3 previous crop years.
Sweet corn is not insurable if it is interplanted with another crop or in an established grass or legume.

Counties Available
Fresh market sweet corn is available in Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, Hunterdon, Mercer, Middlesex, Monmouth, Morris, Ocean, Salem, Somerset, Sussex, and Warren counties. Fresh market sweet corn may be insurable in other counties if specific criteria are met. Contact a crop insurance agent for more details.

Causes of Loss
You are protected against the following:
- Adverse weather conditions, including natural perils such as hail, frost, freeze, wind, drought, and excess precipitation;
- Failure of irrigation water supply, if caused by an insured peril during the insurance period;
- Fire, if caused by an insured peril during the insurance period;
- Insect damage and plant disease, except for insufficient or improper application of control measures; or
- Wildlife.

Insurance Period
Coverage begins on the later of the date we accept your application or the date when the crop is planted. Coverage ends with the earliest occurrence of one of the following:
- Total destruction of the crop;
- Harvest of the unit;
- Final adjustment of a loss;
- Abandonment of the crop; or
- September 30.

Important Dates
Sales Closing Date ……………… March 15, 2015
Acreage Reporting Date ……………… July 15, 2015

Reporting Requirements
An acreage report is a report of all insured acreage of fresh market sweet corn. A report must be submitted to your crop insurance agent on or before the appropriate acreage reporting date.

Duties in the Event of Damage or Loss
Notice of Loss - If a loss occurs you should:
- Protect the crop from further damage by providing sufficient care;
- Notify your agent within 72 hours of your initial discovery of damage (but not later than 15 days after the end of the insurance period); and
- Leave representative samples intact for each field of the damaged unit.

Definitions
Allowable Cost - An amount not to exceed $3.75 per container for harvesting and marketing costs (such as picking, hauling, packing, shipping) is subtracted from the price received for each container of sweet corn to determine value of sold production.
Container - Fifty ears of fresh market sweet corn.
Minimum Value - A minimum value of $5.75 per container is applied to any sold production that is valued at less than $5.75 after subtracting the allowable cost. Unsold appraised production is also valued at the minimum value.

This fact sheet gives only a general overview of the crop insurance program and is not a complete policy. For further information and an evaluation of your risk management needs, contact a crop insurance agent.
Reference Maximum Dollar Amount - The value per acre established for the state. Your guarantee is derived from multiplying the reference maximum dollar amount by the level of coverage (see Coverage Levels section and table).

Coverage Levels
Instead of guaranteeing production, the policy guarantees a dollar amount of coverage, depending on the level of coverage selected. Crop insurance premiums are subsidized as shown below. For example if you select the 75-percent coverage level, the premium subsidy is 55 percent and your premium share is only 45 percent of the base premium.

<table>
<thead>
<tr>
<th>Coverage Level</th>
<th>Coverage Amount</th>
<th>Subsidy %</th>
<th>Your Premium Share</th>
</tr>
</thead>
<tbody>
<tr>
<td>CAT</td>
<td>$467</td>
<td>100</td>
<td>0</td>
</tr>
<tr>
<td>50</td>
<td>$848</td>
<td>67</td>
<td>33</td>
</tr>
<tr>
<td>55</td>
<td>$932</td>
<td>64</td>
<td>36</td>
</tr>
<tr>
<td>60</td>
<td>$1,017</td>
<td>64</td>
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<tr>
<td>65</td>
<td>$1,102</td>
<td>59</td>
<td>41</td>
</tr>
<tr>
<td>70</td>
<td>$1,187</td>
<td>59</td>
<td>41</td>
</tr>
<tr>
<td>75</td>
<td>$1,271</td>
<td>55</td>
<td>45</td>
</tr>
</tbody>
</table>

Catastrophic Risk Protection (CAT) coverage is fixed at 50 percent of your average yield and 55 percent of the price election. The cost for CAT coverage is an administrative fee of $300.

Stage Guarantees
In the event of a covered cause of loss, the indemnity is reduced if damage occurs during the first stage of growth as shown below. This reduction in guarantee reflects the absence of harvesting costs and certain other crop maintenance expenses that will not be incurred if the crop is not carried to harvest.

<table>
<thead>
<tr>
<th>Stage</th>
<th>Interval</th>
<th>Percent of Guarantee</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>From planting through the beginning of tasseling (i.e., when the tassel becomes visible above the whorl).</td>
<td>65</td>
</tr>
<tr>
<td>Final</td>
<td>From tasseling until the acreage is harvested.</td>
<td>100</td>
</tr>
</tbody>
</table>

Loss Example
A loss occurs when the crop value falls below the guaranteed dollar amount as a result of damage from a covered cause of loss. Assume a dollar guarantee of $1,102 per acre at the 65-percent coverage level, 50 containers of sweet corn per acre produced and sold for $12 each, and an allowable cost of $3.75 per container. The net value of $8.25 per container ($12 - $3.75) gives a production value of $413 per acre (50 containers x $8.25).

$1,102   Dollar amount of coverage per acre 
- $413   Production value per acre 
     $689   Loss per acre

Where to Buy Crop Insurance
All multi-peril crop insurance, including CAT policies, are available from private insurance agents. A list of crop insurance agents is available at all USDA service centers and on the RMA website at: www3.rma.usda.gov/apps/agents/.

Download Copies from the Web
Visit our online publications/fact sheets page at: www.rma.usda.gov/aboutrma/fields/nc_rso/.

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